



境外展区补贴政策 Subsidy Policy of Overseas Exhibition Zone

为鼓励APEC成员经济体及之外的其他国家参加本届APEC技展会，大会组委会设立相关补贴基金用于境外展商参展费用。关于补贴政策内容如下：

(一) 境外展商接待优惠政策

1. 境外APEC成员体部级以上官员，免费提供往返机票和3天食宿（具体免费食宿标准按大会统一规定执行）；

2. 境外APEC成员体政府部门官员，免费提供往返机票和3天食宿（具体免费食宿标准按大会统一规定执行）；

3. 境外世界500强企业领导和重要客商参会参展，免费提供境内往返机票和3天食宿（具体免费食宿标准按大会统一规定执行）；

4. 境外商协会及中介组织组团参展，为其主要领导免费提供3天食宿（具体免费食宿标准按大会统一规定执行）；

5. 境外普通参展商参展，每个展位免费提供1人3天食宿（具体免费食宿标准按大会统一规定执行）；

6. 邀请APEC成员体政府部门及中介组织带队领导出席开幕式以及同期举办的论坛会议等；

7. 根据参展单位展位数量，提供相应的论坛及技术交流活动入场券；

8. APEC成员体政府部门领导配备相应数量的专车；

9. 展会期间，在指定地点和规定时间内，安排巴士在酒店与展馆、论坛会场之间往返免费接送，其他自理。

(二) 境外展商参展的优惠政策

1. 对境外国家和地区组团参展5个标准展位及以上的，可享受展位费大幅度优惠。

2. 对境外国家和地区组团参展并进行特装的，给予500元/平特装费补贴。

境外展区基础服务

1. 标准展位配置包括地毯、一张咨询桌、两把折叠椅、照明、电源插座（220V/5A）；

2. 参展人员可以享受大会提供的统一服务项目；

3. 为参展代表提供《参展证》，并为每个参展单位提供一定数量的专业观众参观证件。

境外展区特别服务

此次APEC技展会由中国政府主办，将利用其政府官方渠道邀请专业买家，并根据境外展商提出的国内意向客户为其安排商贸对接。

To encourage APEC member economies and other non-APEC countries to participate in the APEC SMETC, the Organizing Committee sets up the relevant subsidy funds for overseas exhibitors, which will be utilized according to the policy as below:

(A) Reception benefits for foreign exhibitors

1. Free round trip air tickets and 3-day board and lodging (specific board and lodging standards are subject to unified provisions of the Exhibition) for officials at or above ministerial level from overseas APEC members;

2. Free round trip air tickets and 3-day board and lodging (specific board and lodging standards are subject to unified provisions of the Exhibition) for government officials from overseas APEC members;

3. Free domestic round trip air tickets and 3-day board and lodging (specific board and lodging standards are subject to unified provisions of the Exhibition) for participating fortune 500 business leaders and key businessmen from overseas countries;

4. Free 3-day board and lodging (specific board and lodging standards are subject to unified provisions of the Exhibition) for main leaders of overseas business associations and intermediary organizations;

5. Free 3-day board and lodging (specific board and lodging standards are subject to unified provisions of the Exhibition) only for one man for each booth rented by ordinary foreign exhibitors.

6. To invite leaders of government departments and intermediary organizations from APEC members to attend the opening ceremony as well as forums and meetings held during the exhibition;

7. To provide appropriate tickets to forums and technical exchange meetings according to the number of booths of each exhibitor;

8. To provide chauffeur-driven car-on-demand services for government leadership of APEC members;

9. To arrange free bus shuttle service between the hotel and the exhibition halls, the forum venues, but only at designated places and within the specified time during the exhibition.

(B) Preferential policies of participating for overseas exhibitors

1. The preferential treatment will be provided for overseas exhibitors of foreign countries and regions which buy five standard booths and above.

2. The subsidies of RMB 500 per square meter for each special booth will be provided to group exhibitors from foreign countries and regions.

Basic Services for Overseas Exhibition Zone

1. Standard booth configuration includes carpet, a desk, two folding chairs, lighting, power outlet (220V / 5A);

2. Exhibitors can enjoy all unified services provided by the conference;

3. To provide each exhibitor with an badge card and a certain number of visit cards for professional visitors.

Special Services for Overseas Exhibition Zone

The 10th APEC SMETC is hosted by the Chinese government, which will invite professional buyers through official channels and make business matchmaking fair between potential clients and foreign enterprises according to the exhibitors' needs.